



Proposal Evaluation Office Supply and Workplace Catalog Solutions RFP #070924

	Possible Points	Amazon.com Sales	Eaton Office Supplies	J&H Discount Sales	NZS, Inc.	Simformation, LLC	SpaceCo Business	SPRUSE Home, Inc.	Staples Contract	WECSYS, LLC	WhiteHorse Distribution
Conformance to RFP Requirements	50	47	35	36	39		39	41	46	39	38
Financial Viability and Marketplace Success	75	59	53	42	58		46	57	66	56	49
Ability to Sell and Deliver Service	100	85	61	56	68		71	68	93	70	67
Marketing Plan	50	38	29	27	42		34	35	46	31	40
Value Added Attributes	75	67	43	39	63		61	58	68	48	59
Warranty	50	35	29	36	44		34	42	45	33	42
Depth and Breadth of Offered Equipment, Products, or Services	200	188	161	120	111		126	168	187	160	129
Pricing	400	339	325	210	279		271	338	348	295	299
Total Points	1,000	858	736	566	704		682	807	899	732	723
Rank Order		2	4	9	7		8	3	1	5	6

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